

WB Contracting expanding to the Island

By Goody Niosi Writer

POWELL RIVER - WB Contracting builds homes, and they're building significantly themselves.

Owner Wes Brown says he can offer clients so much more now that his company has achieved Licensed Residential Builder designation with the Homeowner Protection Office (HPO). The company is also poised to expand to the Comox Valley, where they have three homes to be built on Vancouver Island in 2008.

The new designation has important benefits, Brown says. The buyers of new homes are protected from construction defects. Homes built by a Licensed Residential Builder are covered by mandatory third party home warranty insurance.

"We've just recently been approved to offer the new home warranty insurance," Brown says. "And that's beneficial for our clients."



Wes Brown's WB Contracting is expanding to build in the Comox Valley

believe my clients are my partners and I strive to build long term relationships with them on a personal level.

"I understand that for most people building a home is a huge personal investment and will probably be one of the biggest purchases of their life. I am honoured to be a part of this and pride myself in taking the time to clearly understand what my clients want. I also believe in educating my client so that they understand and are fully involved in the building of their home."

Since founding his company in 1997, Brown has completed between 40 - 50 projects, both commercial and residential. His residential speciality is high quality custom built West Coast style homes.

In addition to the Comox Valley homes, the company also has commercial projects lined up on Vancouver Island. This is the company's first move outside the Powell River area and Brown says he also hopes to expand down the Sunshine Coast as well as on Vancouver Island.

WB Contracting also expanded recently by taking on a new operations manager and an office manager in order to better serve its clients.

Regarding his staff, Brown says: "I have created a team that is made up of trustworthy and reliable individuals who have the critical skills and techniques necessary to build custom homes. We believe in interacting with our clients with integrity and respect and having an open dialog with everyone that is involved in the building process. Our goal is to produce the highest quality custom homes on the West Coast of British Columbia."

Working with the client to create exactly what they have in mind is key for WB Contracting, Brown says, "Offering this new home warranty is something we haven't been able to do in the past. With the HPO designation and the new home warranty insurance we can provide our clients with a new level of service."

www.wbcontracting.ca.

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Coverage includes two years on labour and materials, five years on the building envelope and 10 years on construction. It's the strongest construction defect insurance in Canada. The warranty remains in effect even if the home is re-sold.

Brown says he's proud to carry the coverage and that it's a solid testament to the quality of his company's work.

"We consider ourselves to be one of the best on the West Coast in terms of quality," Brown says.

On his web site at www.wb-contracting.ca, Brown states: "I



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4448A Marine
Powell River, BC V8A 2K2